



# 2023 Hospital Revenue Cycle Management Conference

*Groundbreaking Techniques for Optimizing Revenue Cycle Performance Through Effective Hospital Patient Flow Management, Value Based Health and New Payment Models: Enhance Patient Centric Care, Technology/Data Implementation, and More!*

**June 26 – 27, 2023 • Loews Vanderbilt Hotel • Nashville, TN**

## Overview

As hospitals and health systems are transitioning to new systems, regulations and challenges, they are also being impacted by shrinking payments, skyrocketing costs and an increase in debt burden. In an effort to reduce costs and increase revenue, Hospital Revenue Cycle is at the forefront of the challenge to enhance operational performance, improve patient quality care and communication, create and manage complex information, as well as ensuring correct payments.

We have created a high-level forum which features providers from prestigious hospitals and health systems will share their insights and expertise on how to navigate the intricacies of revenue cycle management, reduce costs, improve quality and patient care, and enhance efficacy surrounding payments. Attendees will benefit from learning about actual case studies exemplifying the challenges that have been encountered and various effective strategies which have been employed. This impressive program will include distinguished members from highly regarded institutions comprised of national hospitals, health systems, and industry experts. The content will illuminate best practices to utilize in today's rapidly evolving world which will address optimizing revenue cycle operations and performance to reduce inefficiencies and increase revenue.

This is the only conference on Hospital Revenue Cycle Management that will equip you with innovative strategies and tools to be better prepared for 2023 and beyond. By attending the 2023 Hospital Revenue Cycle Management Conference you will learn what others in the revenue cycle, clinical integration, patient flow, and reimbursement arena are doing to be prepared for the challenges that lie ahead.

## Intended Audience

From Hospitals, Health Systems & Providers:

*Chief Executive Officers, Chief Medical Officers, Chief Clinical Officers, Chief Operating Officers, Chief Financial Officers*

*Also, Vice Presidents, Directors, Managers & Executives of:*

- Revenue Cycle
- Medical Management
- Utilization Management
- Quality
- Appeals Management
- Patient Financial Services
- Patient Care
- Emergency Medicine
- Hospitalists
- Billing
- Medical Records
- Financial Services
- Case Management
- Care Management
- Denial Management
- Compliance
- Admissions
- Patient Flow
- Emergency Department
- Managed Care
- Coding
- Risk

- Operations
- Strategy
- Nursing

- Finance
- Clinical Documentation
- Physician Assistants

*Also of interest to Health Plans, Payers, Employer Plans, TPAs, Managed Care Organizations, Healthcare Consultants, Solution Providers, Vendors, Purchasers, Physician Groups, Behavioral Health Centers, Healthcare Technology Innovators, Data Analytics Providers, Pharmacy Benefit Managers, Disease Management Organizations, Home Health Care Companies, Third Party Administrators, Pharmaceutical & Medical Device Companies, IT & Business Process Outsourcing Companies, Enrollment Brokers and More!*

## Agenda

### Day One – Monday, June 26, 2023

- 7:15 *Conference Registration & Morning Breakfast*
- 8:00 *Chairperson's Opening Remarks*
- 8:15 The Changing Role of Case Management in a New Era of Healthcare Revenue Cycle Management**
- 9:00 Compliance Challenges within the Revenue Cycle: Prove Strategies to Maintain and Achieve Compliance**
- 9:45 *Networking Break & Refreshments*
- 10:15 Maximizing Operating Room Revenue through Effective Patient Flow Management**
- 11:00 How Can Clinicians, Administration and Operations Collaborate to Improve Revenue Cycle and Financial Strength?**
- 11:45 Optimizing Revenue Cycle Performance to Improve Efficiencies and Financial Strength**
- 12:30 *Luncheon for All Attendees & Speakers*
- 1:30 Transforming the Emergency Department to Reduce Costs Through the Implementation Effective Revenue Cycle Models**
- 2:15 Panel Discussion: Best Collaborative Approaches to Revenue Cycle Management through Hospital Wide Throughput and Care Coordination**
- 3:15 *Networking Break & Refreshments*
- 3:45 Collaboration of Physicians, Hospitals and Payers to Achieve Financial Improvement**
- 4:30 An Update on New Payment Models and Strategies for Reducing Costs**
- 5:15 *End of Day One*

**Day Two – Tuesday, June 27, 2023**

7:15 *Networking Breakfast*

8:00 *Chairperson's Recap of Day One*

**8:15 How to Improve Productivity of Revenue Cycle Through Effective Staff Management, Training and Communication**

**9:00 Establishing Partnerships with Revenue Cycle and Case Management to Address Patient's Clinical and Financial Needs**

9:45 *Networking Break & Refreshments*

**10:15 Enhancing Patient Flow and Hospital Capacity to Deliver Quality Care, Enhance the Patient Experience and Reduce Costs**

**11:00 Essential Techniques in Clinical Denial Management and Recovery within the Revenue Cycle**

**11:45 Strategies to Create and Implement a Flexible Staffing Model to Optimize Revenue Cycle Management**

12:30 *Conference Concludes*

**Workshop Session**

Monday, June 26, 2023 • 5:30 p.m. – 7:30 p.m.

**How to Significantly Optimize Hospital Revenue Cycle through the Application of Lean Management Principles**